



Hydrogen Sales Manager

We are seeking to appoint a Hydrogen Sales Manager to lead on the sale of hydrogen from GreenPower's growing network of hydrogen production, storage and distribution facilities. The first of these, the Argyll Hydrogen Hub, was recently consented and will be operational in 2025.

This role will suit an experienced sales professional who has a track record of growing B2B sales, ideally with experience in industrial gases or chemicals. The ideal candidate is degree or higher educated with professional qualifications. The role includes:

- Identifying new market segments
- Identifying and initiating contact with potential new customers
- Securing MOUs with potential new customers
- Negotiating hydrogen sales contracts with new and existing customers
- Managing relationships with customers
- Input into the strategy on where new hydrogen production sites are located, bringing market demand knowledge and relationships to bear
- Supporting the wider marketing plans of the hydrogen business

For further information on this post please contact Laura Stasyte, HR Manager on 01259 272158 or at Laura@greenpowerinternational.com

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